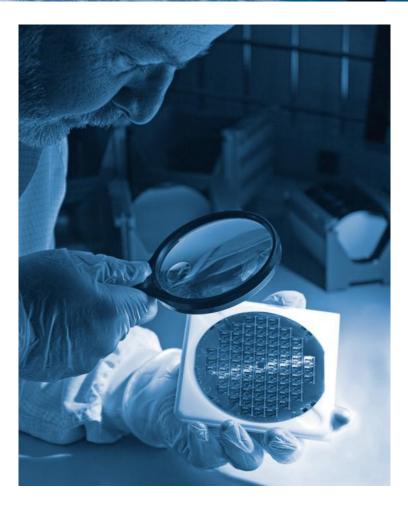


MEMS BUSINESS IN CHINA

Li Gong SUSS MicroTec (Shanghai) LTD

SUSS MICROTEC AT A GLANCE

- + A global leader in semiconductor equipment
- We are focused on high growth market segments: Semiconductors, MEMS, LEDs
- + Key Data:
 - Stock Exchange Symbol: SMHN
 - TecDAX
 - Share price: 8.25 €



MEMS R&D IN CHINA 20 YEARS AGO

SUSS MicroTec

- Key Equipment for MEMS Industry and R&DDouble side mask aligner + Wafer bonder
- SUSS has sold it's first double side mask aligner and bonder in 1996 in China
- Peking University Shanghai Jiaotong University
- One of the first MEMS project in China!

-R&D Lab in Institutes and Universities: > 100

Most of the activities are in Shanghai Region,

Kanton, Chongqing and Beijing Region

TODAY'S MEMS ACTIVITIES IN CHINA

MEMS Production in China
QST, Senodia, multiDimension (Magnetic)

SUSS MicroTec

- GoerTek, AAC Technologies, MEMSensing, NEOMEMS (Accustic)
- SIMST, MEMSensing (Pressure),
- -MEMSIC

But the value of Production is still very low!

SUSS MicroTec

-MEMS Foundries

SMIC, ASMC, CSMC

-MEMS Packaging

JCAP, Nantong Fujitsu, HUATIAN, Good-ARK, China WLCSP

CHINA'S IMPORT OF SEMI DEVICES

MicroTec

China's import in 2013:

- Semi Devices: **231.3 b**\$
- (20.5% increase to 2012)
- Oil in 2013: **219.6 b\$**

China's Production in 2013 1.18 billion mobile phones, 350 mio note books and desk tops, 130 mio TV sets. **Most of the MEMS Devices are not from China!**

SUSS MicroTec

-Central Government (2014-16): 120 Billion RMB (= 14 Billion Euro)

- 480 Billion RMB from local and private investment
- Total Investment: 600 Billion RMB

A Lot of Business in China !

HOW CAN SUSS BE SUCCESSFUL IN CHINA?

SUSS MicroTec

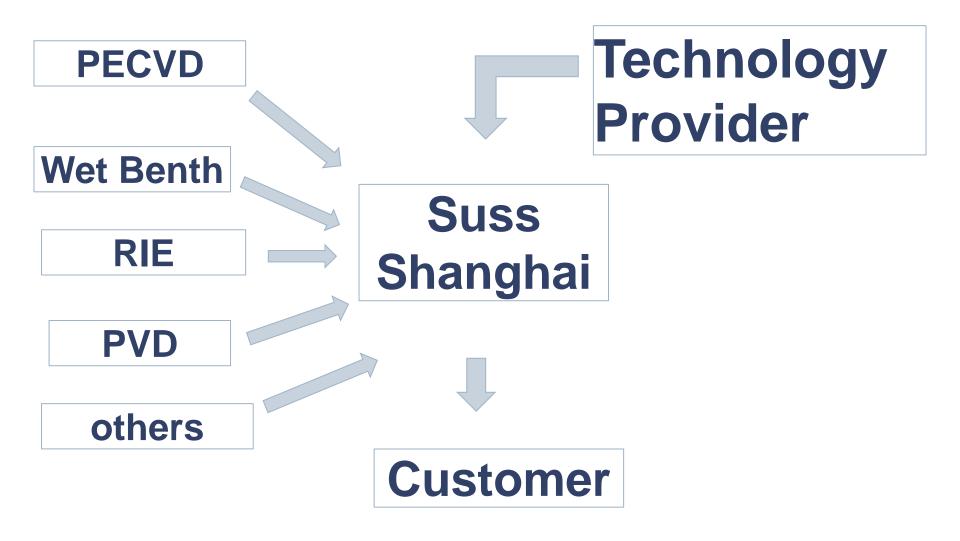
NEED COOPERATION with:

- Other equipment vendor
- Technology provider, such as Fraunhofer

Why cooperation? Total Solutions !!!

COOPERATION WITH OTHER VENDORS

SUSS MicroTec



Thank you

Happy Birthday to you, Thomas!

